



Solutions & Success
The Inside Story

Technijian Is This Medical Industry Professional's Decades-Long Partner In IT

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For more than two decades, Technijian has been Tate Scott's reliable partner in IT.

Over the course of his storied career in the medical industry, Tate has started and sold a number of successful medical device companies, and currently works on boards.

Tate understands how critical IT is in the healthcare sector, which is why he's worked with Technijian for so long.

The Foundation Of A Long-Lasting Business Relationship

Technijian has been working with Tate at many of the companies that he's started and contributed to throughout his career. Tate first connected with Technijian founder Ravi Jain through mutual contacts.

From one company to the next, Tate brought Ravi (and eventually, Technijian) with him, recognizing that he would need IT expertise on hand no matter what sort of work he was doing in the medical world.

"You get different types of people for support, but for many of them, it's something that's a job," says Tate. "For Ravi, he is truly passionate about IT—he loves it."

What Technijian Does For Scott

At Tate's different companies, Technijian has handled various IT support and management tasks for him and his staff members. Whether it was basic IT assistance or strategic management of cybersecurity and compliance-related initiatives, Tate knew he could rely on Ravi and the Technijian team to deliver.

Technijian provided support for servers, specialized line of business apps, email systems, software configuration, and more for Tate over the years. It was Technijian's comprehensive IT capabilities that ensured Tate's companies always had the support they needed.

"The ability to transcend from cutting edge technologies to basic benchtop requirements in a reliable fashion and to do it cost-effectively is a clear reason to use Technijian," says Tate.

Technijian Is Everything Tate Needs In An IT Partner

Technijian doesn't just provide basic help desk support for Tate. We do everything we can to ensure that any IT systems that Tate relies on are optimized for his needs.

Whenever Scott needs help, no matter the depth, breadth, or urgency he knows he can call Technijian. That ability and dependability are why there is a decades-old relationship.

Can you say the same about your IT support?

If not, book a meeting with the Technijian team to talk further.